

Constantin SALAVASTRU
Université « Al. I. Cuza » de Iasi (Roumanie)

**La stratégie d'argumentation inverse
dans les controverses philosophiques :
Platon, Phédon, 62c-e ; 64c-69e**

Abstract: This study distinguishes four argumentation strategies and analyses one of them, the reverse argumentation, which is contained in several sequences in Plato's dialogue *Phedon* (62c-e ; 64c-69e). The discussion upon the argumentative sequences from the named dialogue brings out the manner in which Socrates argues a contrary thesis with the help of the means of proof brought by his interlocutor Cébès to support his own thesis. This is, in fact, the core of a reverse argumentation strategy.

Keywords: argumentation strategy, reverse argumentation, reasoning, refutation