


PERSONAL INFORMATION

VALERIU DECIU



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Sex male | Date of birth 07/04/1967 | Nationality Romanian

POSITION **Consultant**

WORK EXPERIENCE

- |              |  |
|--------------|--|
| 2011-present | <p><b>Consultant for industrial management processes/ ethics and compliance</b><br/>                 Prefab Consulting SRL, Iasi, website <a href="http://www.prefabconsulting.ro">www.prefabconsulting.ro</a></p> <ul style="list-style-type: none"> <li>• Also turn-key projects for precast elements in construction industry</li> </ul> <p>Business or sector Management</p> |
| 2001-2011    | <p><b>General manager for a German company's branch in Romania</b><br/>                 Teka Maschinenbau GmbH, website: <a href="http://www.teka.de">www.teka.de</a></p> <ul style="list-style-type: none"> <li>• Machinery and solutions for construction industry</li> </ul> <p>Business or sector Construction</p>   |
| 1998-2001    | <p><b>Executive and sales manager</b><br/>                 Nicolina S.A., Iasi, large state-owned company</p> <ul style="list-style-type: none"> <li>• General and sales administration of a 3,700 employees' state-owned company</li> </ul> <p>Business or sector Railways, transport infrastructure and construction</p>   |
| 1993-1998    | <p><b>Head of export-import department</b><br/>                 Nicolina S.A., Iasi, large state-owned company</p> <ul style="list-style-type: none"> <li>• Import-export activity administration over a team of 10 people</li> </ul> <p>Business or sector Railways, transport infrastructure and construction</p>  |

EDUCATION AND TRAINING

2016-2019	PhD studies in Ethics & Compliance Management	5A
2016-2019	PhD studies in Political Sciences	5A
2017-2018	M.Sc. Educational Psychology	5B
2014-2016	M.Sc. Economics/Business Management	5A
2014-2016	M.Sc. Political Sciences	5B
1997-1999	MBA	5B
1994-1999	B.A. Law	5A
1986-1992	B.A. Engineering	5A



**PERSONAL SKILLS**

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
	Cambridge certificate C2				
French	C1	C1	C1	C1	C1
	DALF certificate C1				

Communication skills • good communication skills

Organisational / managerial skills • leadership, collaboration, communication, critical thinking

Job-related skills • good expertise in management processes, commercial, financial and contractual practices, foreign trade and trade law

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient	Proficient	Independent user	Basic user	Independent user

• good command of office suite (word processor, spread sheet, presentation software)

Published works:

- Deciu, V. (2018), Centre-Periphery Cleavage in Ukraine. In A. Sandu, T. Ciulei, (eds.), *Rethinking Social Action. Core Values in Practice*(pp. 88-98). Iasi, Romania: LUMEN Proceedings. <https://doi.org/10.18662/lumproc.38>;
- Deciu, V (2018). *EU Citizenship and Identity* in: Ibănescu, B., Incaletărau, C., Țigănașu, R., Alupului, C. (eds.), REFLECTING ON EUROPE'S (DIS)ORDER: SCENARIOS FOR THE EU'S FUTURE , ISBN: 978-606-714-502-1, Iasi: Editura Universitatii Alexandru Ioan Cuza Iasi.
- Deciu, V. (2018). Coping with Everyday Ethical Dilemmas. In A.Sandu, T. Ciulei, (eds.), *Rethinking Social Action. Core Values in Practice* (pp. 99-106). Iasi, Romania: LUMEN Proceedings. <https://doi.org/10.18662/lumproc.39>
- Deciu, V. (2018). Frequent Mistakes in Romanian Management Practice. In A. Sandu, T. Ciulei, (eds.), *Rethinking Social Action. Core Values in Practice* (pp. 107-116). Iasi, Romania: LUMEN Proceedings. <https://doi.org/10.18662/lumproc.40>
- Deciu, V (2015). *Civilizatie si cetatenie europeana. Dimensiuni, drepturi, indatoriri*. In "Uniunea Europeana si Vecinatatea Estica", editors: Asandului, Gabriel si Dorin, Mihai, Editura Politehniunm 2015, ISBN 978-973-621-445-5, 341 217(4) UE.

